



# Bulk Highway

DE-ICING SALT

FROM NORTH AMERICA'S SNOWFIGHTING LEADER

Compass Minerals is North America's leader in winter roadway deicing. We offer a broad selection of deicing products to fit any snow removal program, a superior distribution network and a customer service team dedicated to ensuring your success.

## SUPERIOR DISTRIBUTION NETWORK

Our Goderich, Ontario, mine is the world's largest rock salt mine, currently producing more than 7.5 million tons per year to serve customers around the Great Lakes and throughout Ontario and Quebec.



- Mine
- Depot

Our mine in southern Louisiana produces more than 3.5 million tons of rock salt each year for customers along navigable rivers in the U.S.

- Mine
- Depot
- Delivery area



compassminerals.com 800.268.2420



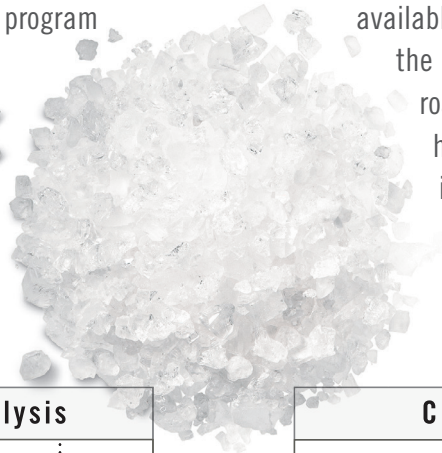
NORTH AMERICA'S LEADER FOR PRODUCTION AND DISTRIBUTION

## WORLD-CLASS CUSTOMER SERVICE

Our dedicated customer service team has the expertise to make your snow removal program a success. Call for assistance with planning, storage strategies and delivery. We have the experience and know-how to help you prepare for the winter's toughest storms.

## NORTH AMERICA'S HIGHEST QUALITY SALT

Rock salt is the most cost-effective deicer available. The higher the salt (NaCl) content, the more effective rock salt is at deicing roadways. Compass Minerals offers the highest quality rock salt available in North America.



Standard Screen Analysis				
Tyler Mesh	USS Mesh		Ret. %	Pass %
.500	.500	12.7	.1	99.9
.371	3/8	9.5	5.8	94.1
4	4	4.75	30.3	63.8
8	8	2.36	29.2	34.6
14	14	1.18	17.1	17.5
28	30	.60	8.6	8.8
Pan	Pan		8.8	

Numbers represent standard screen analysis from our Goderich, Ontario mine.

Chemical Composition	
NaCl	97.57 %
Other chlorides	1.65 %
Insolubles	0.72 %
Moisture	0.14 %

Numbers represent average chemical composition depending on specific mine production.



## IT'S ALL ABOUT SAFETY

Did you know:

- Deicing reduces the average cost per accident by 10%.<sup>1</sup>
- Anti-icing before a storm will prevent ice from bonding to roads and return road surfaces to normal faster.
- The economic benefits of deicing with rock salt outweigh its cost within the first 25 minutes after the salt is spread.<sup>1</sup>
- The indirect costs of snow-related shutdowns, including sales and tax revenue losses, roughly double the initial costs.<sup>2</sup>

<sup>1</sup> Roadway Safety Foundation

<sup>2</sup> American Highway Users Alliance